



Newsletter

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From the Centre Manager's Desk

To all our clients and stakeholders, our theme for the quarter is compliance, particularly towards safety to the environment and the organisms that occupy it. The reality of the chemicals business that we are in is that, if not properly monitored and governed, it can have devastating effects into the environment and its inhabitants. It is therefore imperative that all our incubator clients manufacturing disinfectants adhere to the regulatory standards and that their products are registered with the regulator and the applicable fees are paid on time to avoid incurring penalties.



Colin Mkhonta
C.E.O

The regulator also has a metrology department that is responsible for verifying the accuracy of packaged products. Hence our clients need to fully comply with regard to products packaged for selling directly to consumers.

South Africa is governed by important legislation on consumer and environmental standards that directly impact on incubator client's businesses. This is the NRCS Act. The NRCS act protects the consumer and the environment by enforcing compulsory specifications for the following: Sanitation chemicals, Personal protective equipment, Accuracy and suitability of measuring instruments through type approval and inspection, Ensuring confidence in measurement and Control of quality in pre-packed commodities.

The NRCS Act further gives direction to the establishment of The National Regulator for Compulsory Specifications. One of the regulator's wings is the Department for Chemical, Mechanical and Materials (CMM). The department is mandated with the protection and health of consumers and the environment against commodities that are unsafe or that do not provide the protection against the hazards as claimed through the administration of compulsory specifications. The commodities that are regulated include cleaning detergents and particularly disinfectants.

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New Centre in East London

Chemin plays a major role in stimulating, launching and growing sustainable small and medium businesses (SMME's) in the downstream chemical sector in the Eastern Cape Province—this includes among other things facilitation of technology and entrepreneurial training; provision of access to infrastructure and services for appropriate technology and business incubation; increasing black economic empowerment (BEE) with the chemical industry; and establishing of networks linking global and local companies.

Chemin is in it's eighth year of operation—the company's incubation model has now reached a maturity stage where it is ready and ripe to be rolled out nationally—we kick off our rollout process by the opening of the new centre at the East London Industrial Development Zone (IDZ). This project is sponsored by the Eastern Cape Department of Economic Development and Environmental Affairs, it will service clients who are located in the Border-Kei region and reach out to the greater Eastern Cape Province.



Chemin Strategic Session



The Chemin staff left office in the morning of Thursday 9 September to spend some time in the wilderness to review its strategy and way forward. Attending the session was the entire Chemin staff— centre manager, Colin Mkhonta, business development manager, Siphiso Soga, financial manager, Felicity Biljohn, financial assistant, Haydreé van Niekerk, the three intern students, Precious Hoza, Lelethu Skepe and Chwayita Gebeda as well as the SEDA

officer for Chemin, Kenneth Masobe.

The venue was a beautiful Mediterranean villa set on six hectares of park like grounds with panoramic country views yet only a stone's throw from Port Elizabeth. The mission was to review, tweak and realign the company strategy. Whilst the company mission and values were maintained, the company vision was revised to adapt it towards the new strategic direction to rollout the company nationally.

The new vision naturally has now adopted a national flair: "Chemin will be the principal agent in establishing small and micro enterprises in the downstream chemical manufacturing sector in South Africa"

At the end of the grueling two day session, five (5) key objectives for 2011/12 were adopted, namely growth and sustainability; balanced client portfolio; standards, guideline, policies & procedures; target marketing as well as effective management systems.

SAICHE Nomination

Joyce Jabane's Trivalent Chrome, one of Chemin's high tech clients was nominated for the South African Institute of Chemical Engineers, 2010. The company has developed and tested a process to manufacture high purity chromium oxide pigment grade (at least 95%) from tannery and ferrochrome chromium waste. This pigment is primarily used in the paint and concrete industries – it is not manufactured in South Africa as yet and is currently fully imported. Tanneries in South Africa generate

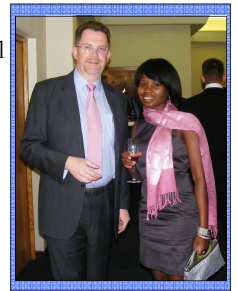
**"Joyce Jabane-
Bauwens is a 30 year
old black South African
female. She founded
the company, Trivalent
Chrome in 2006"**

7,000 tons of chromium hydroxide waste per annum. 50% of this waste is generated from the Eastern Cape Province alone. The project uses this waste to recover a safe and durable product, chromium oxide pigment grade. At this stage the process has

been validated on a laboratory scale and 200g of the product has been produced, meeting the international quality standards.

The project director and managing member of the company, Joyce Jabane-Bauwens is a 30 year old black South African female. She founded the company, Trivalent Chrome in 2006. The innovation award is granted for outstanding innovative contribution by

chemical engineers to their profession and industry. The award recognizes a professional or team that has developed a relevant novel idea, invented and developed novel process technology applied locally, or applying ingenuity in implementing a novel process technology. The idea may range from theory to experimental, design or application.



The glamorous awards function was held at the Airport Grand Hotel in Gauteng on Friday 17 September 2010. Whilst Joyce Jabane did not manage to go home with the award that evening, the awards evaluation committee voiced its excitement about the relevance of the work done by Trivalent Chrome to address a long standing pollution problem in the tannery industry. In its letter to Chemin, the committee wished Trivalent Chrome success with its Endeavour and also encouraged Chemin to nominate Trivalent Chrome again in future.

Coatings for Africa Symposium

The Coatings for Africa Symposium and Exhibition was held at the Champagne Sports Resort, Drakensberg in KwaZulu Natal from 15 to 17 September 2010. Chemin sent two delegates into the symposium, our intern who specializes on paints and other chemicals, Chwayita Gebeda as well as our local Port Elizabeth client who has a paint manufacturing plant, Wayne Boggendoel from Chemev Coatings.

The symposium is a gathering of most of the major paint manufacturers. It is an event that is held every second year. Papers are presented by world leading raw material suppliers like BASF, BYK and ENGEN to name but a few, related to engineering, formulation and health and safety issues.

After the event, Wayne confessed: "This is a great opportunity for small paint manufacturing companies to do networking. The symposium enriches one with world class technology and cost effective raw materials for the coatings industry. For me as an entrepreneur I found it very rewarding to attend because I made many contacts and exchange ideas to help me in my business". He went on: "Here you will also have the opportunity to keep up with legislation pertaining to paint manufacturing. To me it was an invaluable experience and a not to be missed opportunity for every paint manufacturing company. Last but not least I would like to thank Chemin for making it possible for me to attend this great symposium", he concluded.

People on the move

Senzo Xulu

Senzo Xulu has been appointed as the project officer for the new Chemin incubation centre in East London. The 26 year old University of Cape Town graduate confesses that he is seeking challenges in project management, business development and engineering space, where his problem solving, analytical mind and systems approach can be utilized industriously.



Senzo was recruited from Technology Innovation Agency (TIA) where he was a project analyst. His key performance indicators at the company entailed analyzing project proposals to determine if they meet TIA investment criteria, communication of the findings to key stakeholders, project management and provide review reports to the TIA project management steering committee. Senzo has spent his spare time and vacations industriously, performing diverse jobs to beef up his work experience. In 2006/7 he had a stint at the Zeolite Institute in Germany, spending three months as a junior researcher. At the University of Cape Town he has worked for Biocatalysts and Technical Biology as research assistant and the Chemical

Engineering Department as an administrator, in the process creating database for the scientific papers used in the department. He has also spent time at an estate agency, Elsma Properties letting residential properties.

His academic qualifications include a Bachelor of Science degree in Chemical Engineering from the University of Cape Town as well as a Certificate in venture creation (NQF 7) from Wits Business School. Ever passionate about education Senzo is currently doing Project Management with the University of Pretoria.

Noxolo Jantjies

Noxolo has been employed as an intern. She is currently studying towards a B Tech degree in internal auditing at the Nelson Mandela Metropolitan University (NMMU). Born in Queenstown, Noxolo has a National Diploma in Financial Information Systems from NMMU, majoring in Financial Information Systems, Financial Accounting and Internal Auditing. Noxolo has worked at the General Post Office and Kwik Spar supermarket as a cashier. She has also worked at Walter Sisulu University as a supplementary instructor in financial accounting.



Company new logo



Chemin has tweaked its company identity – an evolutionary approach to the briefing was the essence of the project brief to Khaya Cokoto, the executive projects manager of the company that was commissioned to tweak the company logo.

A product of incubation from the Information Communication Technology Incubator, XSpark Advertising & Design has done a good job in refreshing and revitalizing the stale Chemin logo – it looks stunning - job well done Khaya and team, sithi maz' enethole, ningadinwa nangomso.

NRCS Presentation

The National Regulator for Compulsory Specification (NRCS) is an agency of the Department of Trade and Industry established to administer compulsory specifications and other technical regulations with the view to protect human health, safety, the environment and ensure fair trade, in accordance with Government policies and guidelines.

On the 14th of September the local surveillance inspector of the NRCS, Nomakhwezi Moyikwa made a presentation to educate the Chemin stakeholders about the NCRS in order to reduce non compliances in the market and build a working relationship between NRCS and Chemin. The meeting was attended by Chemin management, staff and clients, among others Gilgal Chemicals, Keke Chemicals, Sinovuyo Hygiene Services, Chemev Coatings and Aunty Steenerg. Nomakwezi shared information on NRCS mandate, function, services rendered, requirements for registration of disinfectants and detergent disinfectants, extensions for registration, levies as well as inspections and sampling.

For more information contact NRCS on 041 398 6900 or e-mail Nomakhwezi Moyikwa [MOYIKWN@nrsc.org.za]

Client Meeting—East London

The first Chemin East London client network session was a full house and a bumper success.

A number of current and potential local enterprises attended, including Matsiz Chemicals, Liso Lesizwe, Luvo cleaning chemicals, Simawo General Trading, Daniels Household Distributors, Siphelo's Chemical Manufacturing, Mantande Chemicals, Global Colour Matching, His Grace Industries, Ubomi be Africa Fibre Glass, Zukisani Cleaning, XCM Primary Coop, Golden Windows Distributors and Comfort Zone Chemicals.

The meeting was held at the state of the art IDZ conference centre. In his opening remarks, the Chemin chief of staff, Colin Mkhonta touched on a number of issues,

among other things training and development, compliance, standard operating procedure, ground rules on manufacturing, communication as well as finance.

The business development manager, Siphwiwo Soga presented the Chemin model, touching on the company's strategic direction. His presentation focused on the process model on how to become an official Chemin client – sharing information on advantages and benefits of being a client as well as terms and conditions.

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Eastern Cape Incubation Forum

The three incubators operating in the Nelson Mandela Bay Metropolitan put their heads together at the Chemin boardroom to establish a forum for incubators operating in the Eastern Cape Province. The convener and organizer of the meeting, Siphwiwo Soga shared with us the key objectives of the forum, provisionally named Eastern Cape Incubation Forum: "The key objectives of the forum was outlined as to collaborate and work with each other in order to improve and provide a better service to our clients, our sponsors and stakeholders. We have identified among other things training and development, promotion of the concept of incubation, compliance and information sharing as our key collaboration objectives", he intimated.

Three incubators were represented in the forum – the construction incubator was represented by the branch manager, Ntsiki Molose and the business development officer, Simphiwe Beyaphi, the information communication technology incubator was represented by Nosipho Mkosana and Phezisa Sobuza. The host, Chemin was represented by the centre manager, Colin Mkhonta and Siphwiwo Soga. The forum resolved to go the inclusive route, where all the incubators in the Eastern Cape Province will be invited and a way forward developed with all interested incubators would be carved. Three other incubators in the Province were earmarked for invitation – Furntech, the construction incubator in Umthatha and the Eastern Cape Information Communication Technology incubator in East London. Siphwiwo emphasized the point that an open invitation is extended to all other incubators that operate in the Eastern Cape Province: "there might be some incubators that we are not aware of, and we also extend our invitation to them", he said.

The key objectives of the forum were outlined as to collaborate and work with each other in order improve and provide a better service to clients, funders and other stakeholders.

The following were identified as key collaboration areas: training & development; promotion of the concept of incubation in the various communities in the Eastern Cape Province; compliance matters, inter alia ISO 9000 series, SABS approval, laws of the Republic of SA, information sharing as well as operational guidelines, policies and procedures.



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